

TOP GROUP
INTERNATIONAL



TOP GROUP



INTERNATIONAL

COMPANY PROFILE

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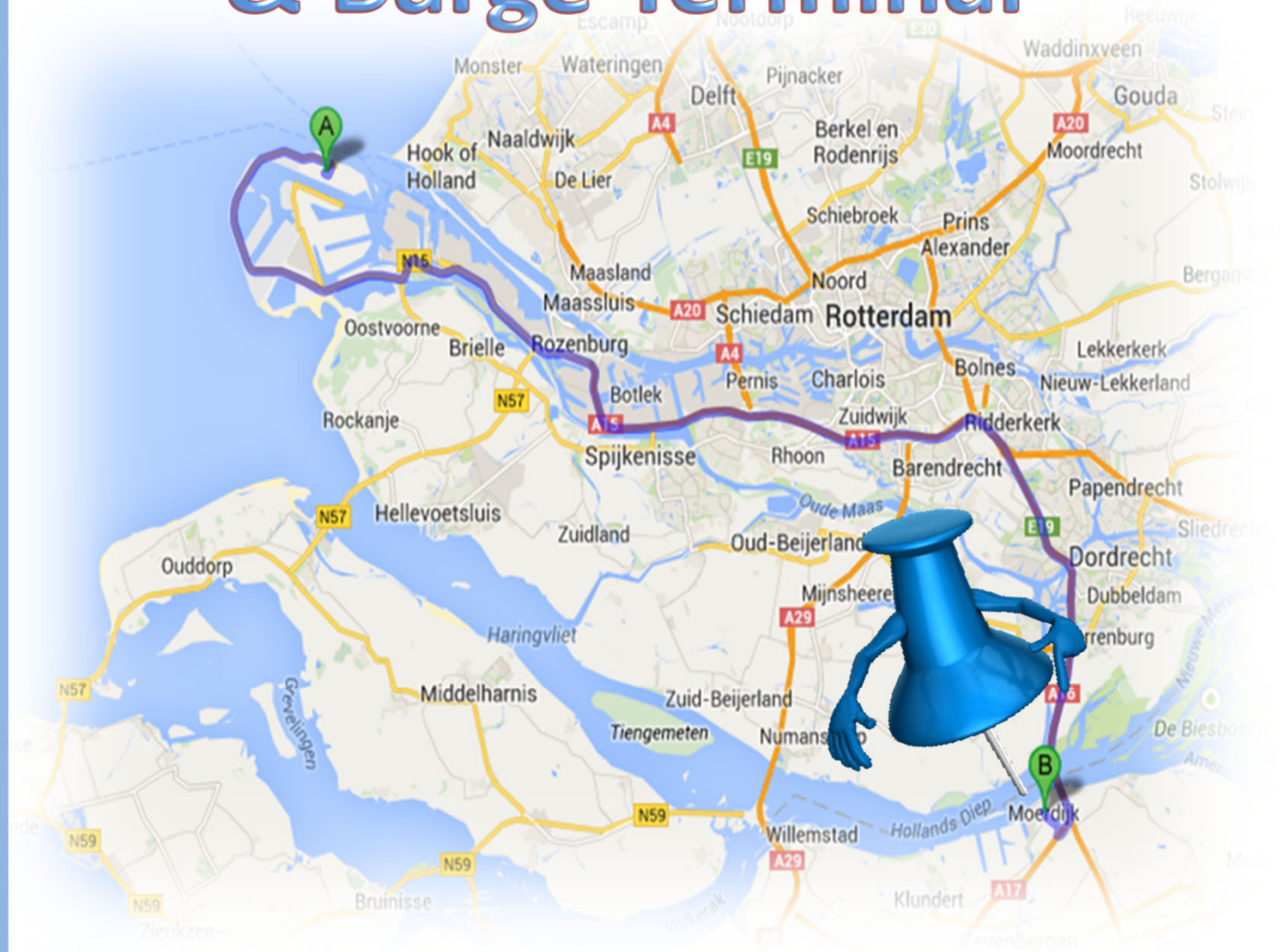


PREMISE IN MOERDIJK

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Near Rotterdam Port & Barge Terminal





CONTENTS



Top Group International BV



Partner - Suppliers
- Customers
- Choice of Modality



Value added service



Key to success **- Quality**
- Cost of failure
- B v p



Reporting



TGI services



TOP GROUP INTERNATIONAL BV

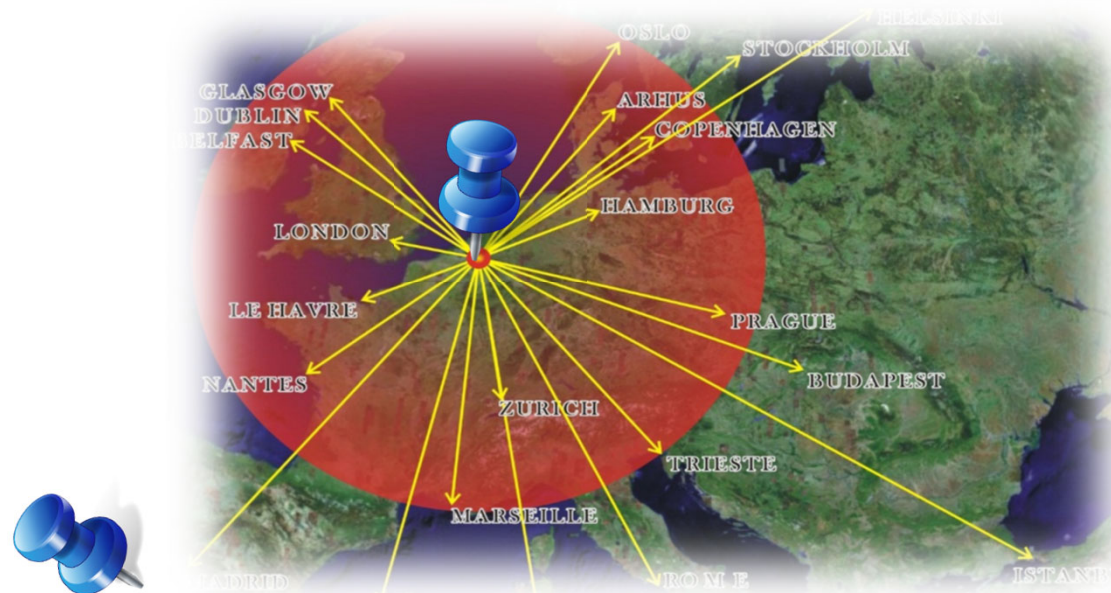


- 📍 **Founded 2001**
- 📍 **Own Operating Team FTE 35+**
- 📍 **Warehouse (Bonded) space 14000 m²**
- 📍 **Sea / Air freight, Rail, Barge, Inland transportation**
- 📍 **Warehousing, Distribution, Customs services, Consultancy, Legal, Tax & Finance**
- 📍 **Client base (major) 50+: Asus, Foxconn, Delta, Facebook, Phoenix Connect, GP Batteries, Formosa Plastics etc.**
- 📍 **High value electronics (Computer related, TV, Automotive, Solar Technology, etc.)**
- 📍 **Maximum insurance security level in Europe**
- 📍 **Rework Project / VAS (Value Added Services)**



ATTENTION

**FROM OUR LOCATION
ANYWHERE IN 96 HOURS**



- ❖ Easy access to the European markets with 1.1 billion consumers.
- ❖ 80% of cargo via Rotterdam port is for German customers while only 50% of cargo via Hamburg is for German customers.
- ❖ Netherlands is a tax haven for companies which start up business or set up headquarters or a distribution center.
- ❖ The implementation of tax relief policies avoids double taxation and eases cash flow pressure for companies in the Netherlands and the EU.

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CUSTOMER REFERENCES



Our clients are internationally renowned and leading trading companies and manufacturers.



Logistics VALUE ADDED SERVICE



Repacking
Relabeling
Repackaging
Cable, Manuals,
Warranty Cards Etc
Insertion or Swap



Firmware Flashing
Software Updated
Software Upgrade



Technical Work Including
Soldering, Jumper
Changing, Rewiring Etc..



Fiscal VALUE ADDED SERVICE



Accounting & Book-Keeping Service



Tax and Financial Declaration Service



Fiscal Representation (LFR / GFR)



Work / Spouse / Family Permit application



Legal & HR Advise



Tax, Finance and Legal Consultation





In-house Transportation system Xman



Costs of failure at TGI < 1% (compare: avg 17%*)



Electronic Archive (Paperless)

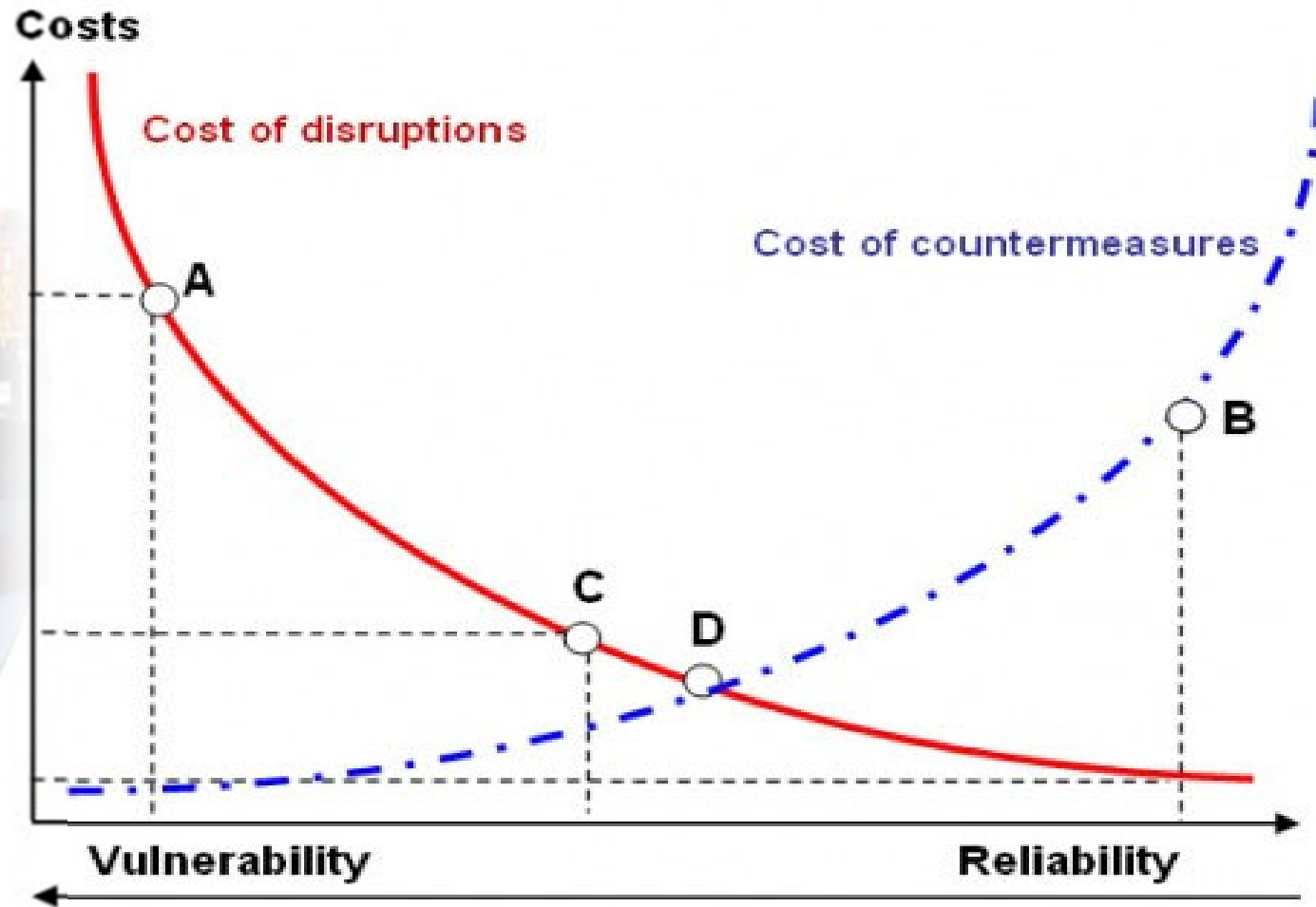


Customs registration ( Customs approved)



ISO9001 certified





BEST VALUE PROCUREMENT



Permits also considering factors other than price:

Past performance (reliability, flexibility, costs of failure)

Systems and procedures with Tailor made Structural Setup

Quality management + KPI

Tools (IT)

Communication

Reporting

NOTE

Results in Transparency work-flow, Regular Evaluations, Quality performance and Total control.



INBOUND PROCESS SCREEN PRINT



Standard PO 450000073 Created by Wendy Loh

Document Overview On | Print Preview | Messages | Personal Setting

NB Standard PO 450000073 Vendor In Win Development (N.L.) B.V.

Inbound Delivery 180000157 Display: Overview

Header

S	Itm	A	I	Material	Short Text
	10			PE689.SERVER	PE689/ BLACK/
	20			BP671.200PU...	MATX TOWER/
	30			BL672.300PU...	COMPUTER CAS
	40			Z611.350PUH...	MATX TOWER/
	50			Z616.350PUH...	MATX TOWER/
	60			Z637.350PUH...	MATX TOWER/

Inbound deliv. 180000157 Document Date 24.05.2011
Vendor INW In Win Development (N.L.) B.V. / Geysendorfferweg 47 / 3088 GJ Rotterdam

Delivery date 25.05.2011 00:00 Total Weight 11.334 KG
Actual GR date 25.05.2011 No.of packages 0

All Items

Item	Material	Delivery quantity	S.	Description	B	I..
10	PE689.SERVER	150	PC	PE689/ BLACK/ USB+AUDIO(HD)/ FN	ELN	C C
20	BP671.200PUHAD.B	300	PC	MATX TOWER/IP-S200DF7-3/USB+AUDIO(HD)/BL	ELN	C C

Display Transfer Order: Item List

Warehouse No. T01 Confirmation
TO Number 4232 Creation Date 25.05.2011

Source Stor.Bin 902 001 4500000073 GR Area External Rcpts
Destination Bin 008 001 L-13/B1 Pallet Storage Level BCD

General View | Src Data | Dest. Data

I...	Material	C	C	T.	Stor. bin	Dest. qty	A.	R..	Dest.storage unit	S..
1	Z637.350PUHA.B	■	■	■	008 L-13/B1		50	PC	0000000001000007237	B1

Document Flow

Business partner In Win Development (N.L.) B.V.

Document	On	Status
WMS transfer order 0000004229	25.05.2011	Completed
WMS transfer order 0000004230	25.05.2011	Completed
WMS transfer order 0000004231	25.05.2011	Completed
WMS transfer order 0000004232	25.05.2011	Completed
GR goods receipt 5000000105	25.05.2011	complete

OUTBOUND PROCESS FLOW



Display Standard Order 258: Overview

Standard Order: 258 | Net value: 270,00 | Warehouse No.: 010

Sold-to party: 80027 | Marvel Computer Solutions Ltd / 199 Arch Makarios III / 3608 ...

Ship-to party: 80081 | Marvel Computer Solutions Ltd / Kubinskaya st. 75 / 196240 S ...

PO Number: 81305542 | PO date: 11.05.2011

Display Transfer Order: Item List

TO Number: 3491 | Confirmation: | Creation Date: 12.05.2011

Destination Bin: 916 001 0080000258 | Shipping Area Deliveries

Req. deliv.date: 12.05.2011 | Deliver.Plant: | Total Weight: 1.685,050 KG

Outbound Delivery 80000258 Display: Overview

Outbound deliv.: 80000258 | Document Date: 11.05.2011

Ship-to party: 80081 | Marvel Computer Solutions Ltd / Kubinskaya st. 75 / 196240 S ...

Document Flow

Document	On	Status
Standard Order 000000258	11.05.2011	Completed
Outbound Delivery 0080000258	11.05.2011	Being processed
Handling unit 0000001719	12.05.2011	
Handling unit 0000001720	12.05.2011	
Handling unit 0000001721	12.05.2011	
Handling unit 0000001722	12.05.2011	
Handling unit 0000001723	12.05.2011	
WMS transfer order 0000003491	12.05.2011	Completed
Handling unit 0000001724	12.05.2011	
WMS transfer order 0000003516	12.05.2011	Completed
GD goods issue:deky 4900000499	16.05.2011	complete

Display Handling Units

Material	Stor. bin	From qty	A.	R.	Source storage unit	S..
E2343F	004 W-085		2	PC	00000000001000001898	B1
E2343F	004 W-060		32	PC	00000000001000001100	B1
E2343F	004 W-085		8	PC	00000000001000001899	B1

Item Overview

Item	Material	Deliv. Qty	U.	Descript
10	E2343F	150	PC	23" LCD M
20	2436SWA	30	PC	23.6" LCD
30	2341SA	50	PC	23" LCD M
40	E2440VA	40	PC	24" LCD M

Business partner

Material/Pa...	Description	Packed quan...	S..
0000000081	Blok pallet	1	PAL
E2343F	23" LCD MONITOR	42	PC
00000	Blok pallet	1	PAL
E2343F	23" LCD MONITOR	42	PC
00000	Blok pallet	1	PAL
E2343F	23" LCD MONITOR	42	PC
2436SWA	23.6" LCD MONITOR	30	PC
E2343F	23" LCD MONITOR	16	PC
2341SA	23" LCD MONITOR	2	PC



Selections

Plant:

Storage Location:

Material Group:

Material:

Show Storage Location Stock

Time frame: period window

Period 1: today -/ - days

Period 2: period 1 -/ - days

Period 3: period 2 -/ - days

Period 4: period 3 -/ - days

Period 5: period 4 -/ - days

Period 6: > period 5

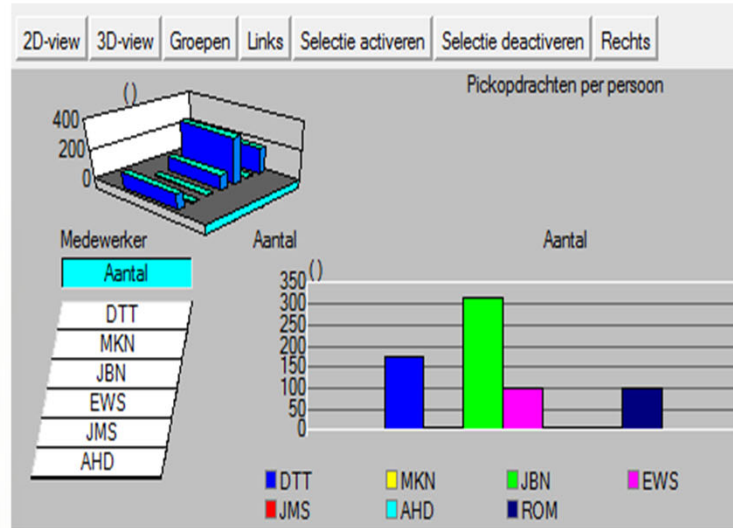
Freely definable time frame selections

Output can be exported to Excel

Aging Stock Report

Plant	Stor. Loc.	Matl Gr...	Material	Material Description	Unit	Total Stock	Rng 0- 007	Range 008 - 014	Range 015 - 044	Range 045 - 074
AOC	FREE	IT	2341SA	23" LCD MONITOR	PC	369,000	0,000	0,000	0,000	369,000
AOC	FREE	IT	2434PW	24" LCD MONITOR	PC	5,000	0,000	0,000	0,000	5,000
AOC	FREE	IT	2436PWA	23.6" LCD MONITOR	PC	524,000	0,000	0,000	0,000	524,000
AOC	FREE	IT	2436SWA	23.6" LCD MONITOR	PC	3.075,000	0,000	0,000	0,000	3.075,000
AOC	FREE	IT	2436VWA	23.6" LCD MONITOR	PC	1.087,000	0,000	0,000	1.087,000	0,000
AOC	FREE	CE	2490FWT (UK)	24" LCD TV	PC	6,000	0,000	0,000	0,000	6,000
AOC	FREE	IT	719VA+	17" LCD MONITOR	PC	1.996,000	0,000	520,000	1.476,000	0,000
AOC	FREE	IT	917SW+	19" LCD MONITOR	PC	4.817,000	0,000	0,000	0,000	4.817,000
AOC	FREE	IT	919P2+	19" LCD MONITOR	PC	3,000	0,000	0,000	0,000	3,000
AOC	FREE	IT	919PZ	19" LCD MONITOR	PC	3.624,000	0,000	176,000	1.100,000	2.348,000
AOC	FREE	IT	919SWA	19" LCD MONITOR	PC	1,000	0,000	0,000	0,000	1,000

ALL KINDS OF FEATURES REPORT



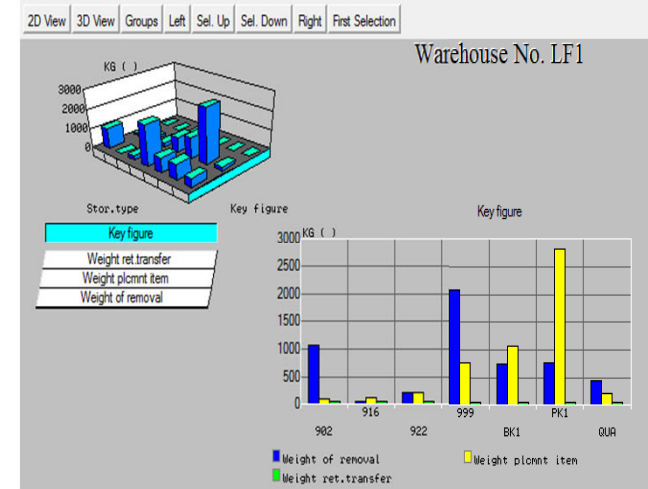
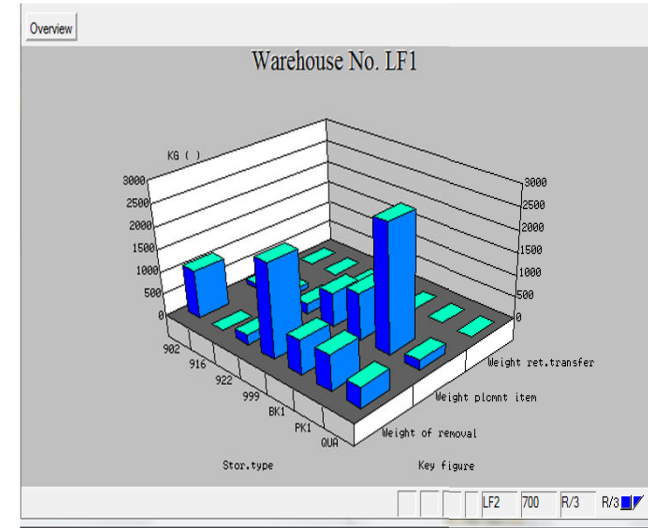
Analysis: Stock Placements and Removals: Drilldown

Switch drilldown... Top N...

Warehouse No. LF1

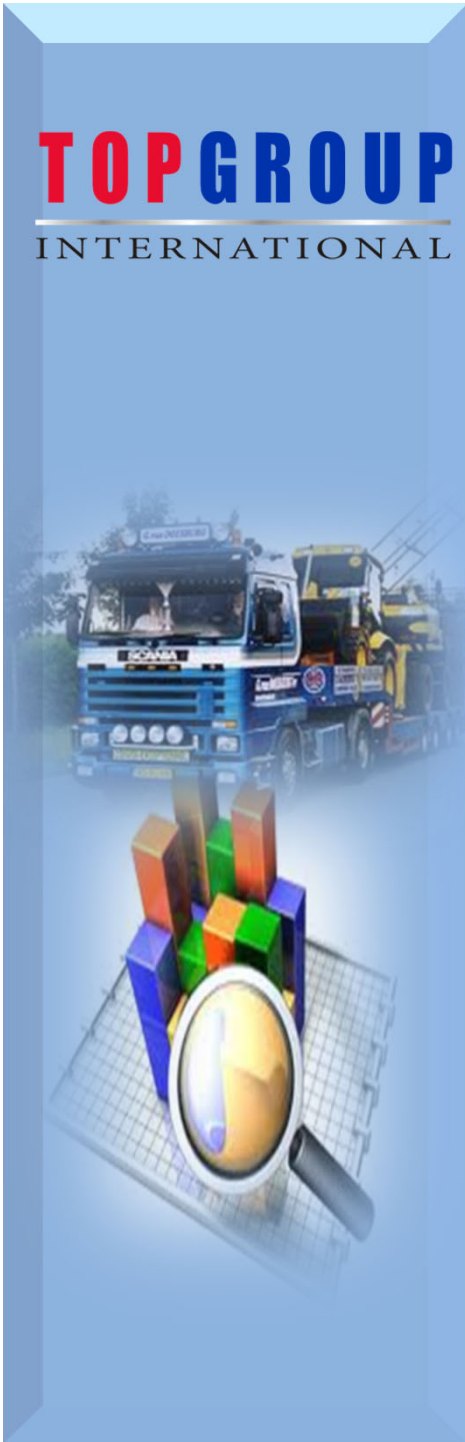
No. of Stor.type: 7

Stor.type	Weight of removal	Weight plcmnt item	Weight ret.transfer	St
Total	5.340,040 KG	5.340,040 KG	0 KG	
902	1.064,420 KG	110 KG	0 KG	
916	0 KG	122,320 KG	0 KG	
922	220 KG	220 KG	0 KG	
999	2.082,800 KG	770,500 KG	0 KG	
BK1	750 KG	1.064,420 KG	0 KG	
PK1	782,820 KG	2.832,800 KG	0 KG	
QUA	440 KG	220 KG	0 KG	





REPORTS	EVALUATIONS	PERFORMANCE
<ul style="list-style-type: none"> ✓ All WMS HANDLING 	<ul style="list-style-type: none"> ✓ ELECTRONIC POD UPLOAD 	<ul style="list-style-type: none"> ✓ EDI LINK TO TGI SYSTEMS
<ul style="list-style-type: none"> ✓ INVENTORY REPORT ✓ INCOMING REPORT ✓ OUTGOING REPORT ✓ AGEING REPORT ✓ PENDING ORDER REPORT 	<ul style="list-style-type: none"> ✓ COST BREAKDOWN REPORT BASED ON <ul style="list-style-type: none"> ○ HANDLING INCOMING GOODS PER SHIPMENT ○ HANDLING OUTGOING GOODS PER SHIPMENT 	<ul style="list-style-type: none"> ✓ SALES PERFORMANCE REPORT <ul style="list-style-type: none"> ○ BY MODEL ○ BY CUSTOMER ○ BY COUNTRY
<ul style="list-style-type: none"> ✓ FULL PRODUCT HISTORY REPORT 	<ul style="list-style-type: none"> ✓ LOGISTICS KPI REPORT IN & OUTBOUND 	<ul style="list-style-type: none"> ✓ COMPARISON ON FORECAST VS ACTUAL
<ul style="list-style-type: none"> ✓ DYNAMIC AGEING REPORT 	<ul style="list-style-type: none"> ✓ LOGISTICS COST ANALYSIS REPORT 	<ul style="list-style-type: none"> ✓ WAREHOUSE KPI ✓ TRANSPORT KPI
<ul style="list-style-type: none"> ✓ CUSTOMER STOCK STATUS REPORTS <ul style="list-style-type: none"> ○ PER MODEL ○ PER TRANSPORTATION ○ PER SCHEDULES 	<ul style="list-style-type: none"> ✓ COST BREAKDOWN ANALYSES PER BUSINESS UNIT 	<ul style="list-style-type: none"> ✓ ACTING AS YOUR PARTNER – RESULT: <ul style="list-style-type: none"> ✓ TRANSPARENT, SYSTEMATIC, STRICT CONTROL OPERATIONAL FLOW





REFERENCES



- 一帶一路 One Belt One Road - China Project by Rail to Europe. TGI is honored to handle the 1st container by Rail from China to Europe in July 2015
- TGI handles dangerous goods from Far East to Hungary.
- TGI handles luxury food (chocolate) from Switzerland to Shanghai.
- TGI handles agricultural equipment from Europe to China
- TGI handles honey from Far East to Netherlands.
- TGI is working closely with EMC for empty relocation and cabotage in the Czech Republic and Slovakia.
- TGI is the EU Hub for LCY, Delta, Johnson Fitness, Facebook, Foxconn, Phoenix Connect, Formosa Plastics etc.
- TGI arranges over Asus's European distribution from the Netherlands for the last 13 year in a row.
- TGI is performing packaging process for GP Batteries, TSP, Delta

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